Date:	Dealer Name:			
Car description:				
Mileage:				
Blue Book Price:		Asking Price:		
Notes:				

Bring:

- Flashlight
- Rag
- Mirror
- Scan tool
- Vacuum gauge
- Tire pressure gauge
- Magnet
- White paper
- DVM

As you examine car, please place a grade for each major bullet, A-F.

Area	Grade	Area	Grade	Area	Grade
VIN		Smogged		Hood	
Under Car		Run Engine		Suspension/Tires	
Brakes		Body		Radio	
Alarm		Driving		Transmission	
Air Conditioning		Heater		Interior	
Maintenance History		Cruise Control			

- VIN
- Matches door
- Matches title
- When was car last smogged, if applicable in your state
- Open hood
 - Any abnormal odors
 - Check fluids for level and cleanliness
 - Check oil
 - Check brake fluid
 - Check coolant
 - Check transmission, should be read
 - Check clutch
 - Check hoses
 - Check belts
 - For tension
 - For tears
 - Ask for when the timing belt was replaced
 - Check condition of vacuum hoses
 - If too hard, they will break if any work is done
 - Check air filter
 - Check battery
 - Super clean; scary since they might be hiding something
- Under car
 - Look at shocks for leaks
 - Look under for dents
 - Look for fluid leaks
 - Check differential(s) for leaks
 - Check transfer case for leaks
 - Check CV joints
 - Check bushings

- Run engine
 - Place key in ignition and turn to on
 - Ensure all lights come on
 - Check engine
 - Abs
 - Idiot lights
 - ...
 - Does it start well when engine is COLD. At same time, have someone watch tail pipe, looking for smoke.
 - Does it start well when engine is warm
 - o Rev engine while looking at tail pipe to ensure no smoke
 - Rev engine to ensure smooth pick up. At same time, have someone watch tail pipe for smoke
 - o Listen to engine
 - Listen for a miss or a non-smooth idle
 - Turn on and off accessories listening for whining
 - Heater
 - A/C
 - Snap throttle to see if engine moves and brake torque. If engine moves more than normal, engine mounts might be bad
 - Does it idle smooth, listening for Knocks, Hisses, Ticks
 - Ensure all gauges in dashboard function
 - Ensure radiator hoses aren't too firm, indicating excessive blow by
 - o If possible
 - Drive street
 - Drive highway
 - Check oil filler cap or dip stick for blow by
 - Determine if fans come on
 - Check compression (using clear flood crank)
 - Check vacuum
 - Idle vacuum should be 18 to 20 inches of Mercury
 - Needle fairly solid. A bouncing needle indicates internal engine issues
 - Use scan tool
 - Pending codes
 - Current codes
 - Readiness monitors all have been completed
 - Check for misfires
 - Use DVM
 - With car off, ensure battery voltage is around 12.5
 - With car running, ensure battery voltage is somewhere between 13.5 and 14.5 volts

- Check suspension/tires
 - Bounce test shocks
 - Check treads
 - Compare remaining tread height as compared to wear bar
 - The outsides of tire, indicates under inflation
 - The middle of the tire, indicates over inflation-rare
 - The inside of tire, indicates alignment issues
 - Look for scalloping, indicates either poor balance or suspension issues
 - Brand new tires all around; scary since they might be trying to hide something.
 - o Wheel locks present? If so, does vehicle have wheel lock socket
 - Does vehicle have all the necessary road-side jacking equipment
 - Check spare tire's condition and type (full, compact)
 - Rims/hub caps present, match
- Check brakes
 - o Rotor
 - Look for discoloration
 - Look for wear grooves
 - Caliper
 - Looks for leaks
 - Look at pad for wear
 - Parking brake level
 - How far do you have to engage it before car stops moving
- Body
 - Look for quality of paint
 - Look for uneven lines in body panels
 - Look for replaced lights
 - Look for different color paints
 - Look for rust
 - Do all door shut well
 - Hood
 - Trunk
 - Doors
 - Gas cap in good condition
- Radio
 - All bands work, AM or FM
 - Full screen functionality
 - CD/Tape/Satellite/GPS
 - Aux/blue tooth connectivity
 - Balance and Fade; I suggest using these two controls to listen to each speaker individually
 - Subwoofer

Alarm

- Unlock all doors
- Valet mode
- Auto start
- Siren works

Driving

- Check out all lights
 - Driving lights
 - Headlights
 - High beams
 - Emergency
 - Brake

o Note

- Don't let dealer cut into your driving evaluation.
- If possible, drive car with everything off
- After silent test, run car with a/c on
- After silent test, run car with heater on
- Turn off radio
- Any non-normal noises
- Assuming a straight, flat road, drive straight and brake; does it pull to a side? If so, that is an issue.
- When turning wheel, are any noises, clunks, ,... noticed? If so, that is probably indicates an issue. Be sure to turn in both directions
- o Turn wheel extreme left and turn wheel extreme right
- O Drive for four minutes. Pull to side of road, stop and restart car. This increases the probability that the ECU will report drivability issues.

Transmission

- Automatic
 - When shifting, are any clunks observed
 - While driving, does it shift smoothly
 - Are you able to accurate smoothly
 - Any whines perceived

Manual

- Does it engage smoothly
- How does the pedal feel
- How crisp is transmission
- Any whines perceived

• Air Conditioning

- Does it get cold
- o Does it get cold in a fair amount of time
- Do you hear any A/C noises, whines, vibrations
- o How does the car idle?
 - Did the engine RPM increase appropriately
- Do all ducts work
- Do all climate controls work

Heater

- Does it get hot
- How long does it take
- o Do you notice any coolant inside? If so, the heater core is bad.
- Do all ducts work
- Do all climate controls work

Interior

- All power and cigarette outlets work
- Interior lights all work
 - fading
- All locks work
 - Inside
 - outside
- o All windows work
- Any cracks in any of the windows
- Seats
 - All levers work
 - Moves back and forward
 - Any tears
- Carpet
 - Any stains
 - Any tears
 - Floor mats present; be sure to look under them as well
- Smells
 - Animals
 - Smoker
- Check glove box
 - Owner's manual present
- Is anything wet

- Ask for maintenance history
 - o Look for recommended maintenance
 - Look for major fixes
 - O Who did the work?
- Cruise control
 - o Turn on/Turn off/Turn on
 - o Set
 - o Resume
 - Accelerate
- Purchase
 - o Get all and test all keys
 - Get all and test all alarm fob
 - Owner removes all personal affects
 - o Title
 - Should have a green bar around it. If red, it is salvage title
 - Get title first and then pay
 - Don't leave a deposit to hold car while they get title, typical scam